

# DEEPMEDIA NURTURING





## AMPLIFY FOLLOW UP EFFORTS WITH DEEP MEDIA NURTURING



User sees/downloads content syndication whitepaper



User information is collected and uploaded for a deep media nurturing campaign

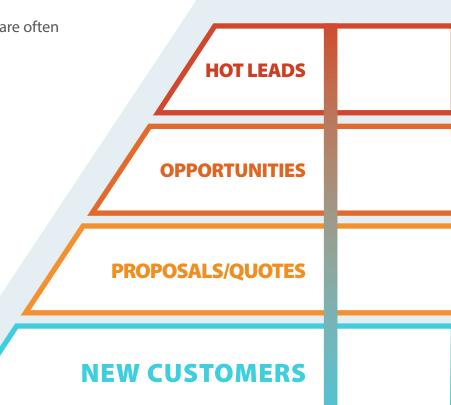


#### **Fuel** User is reached with a banner

and social ads with options for intent and/or ABM overlays

#### **Continue the Conversation After Leads Are Generated**

- Nurturing emails and marketing automation are often not enough
- Deep media nurturing is nurturing outside of the inbox
- Reach your leads across all the relevant channels and amplify the results of the overall program
- Bring leads into your site by facilitating the natural buyer's journey progression
- Enhance deep media nurturing with intent overlays and ABM programs



Move leads through your funnel faster with Deep Media Nurturing



**BUT YOU GET** 

NO REPLY...

**DON'T FORGET** 

**ABOUT JOHN** 

THROUGH

**DEEP MEDIA NURTURING** 

**YOU CAN REACH** 

**JOHN WITH** 

#### **Take Nurturing Beyond the Inbox**

#### Deep Media Nurturing reaches users through:



#### Display Targeted banner ads

using email addresses



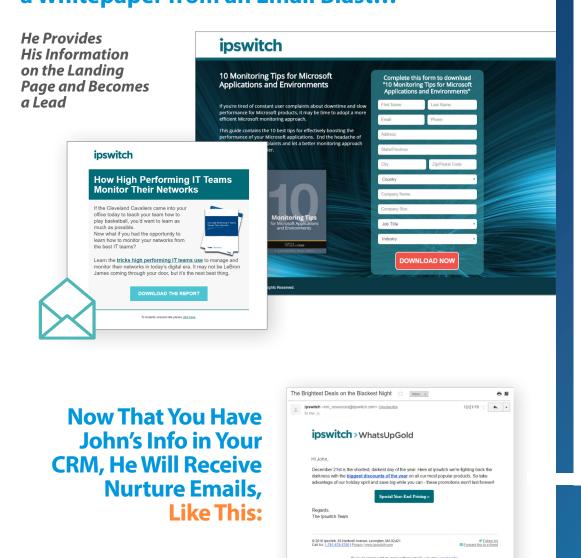
#### Social Facebook & Twitter ads



#### Email

Newsletter sponsorships

# For Example, John Doe Downloads a Whitepaper from an Email Blast...



**Dynamic Retargeting** 

Creative shown based

Targeted paid search

addresses and keywords

ads based on email

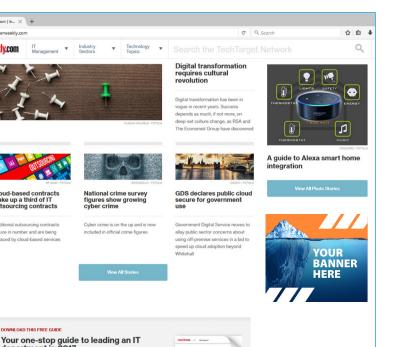
on site activity

Search

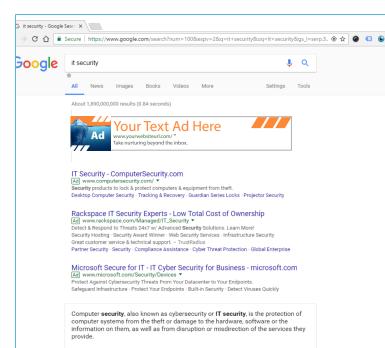


# **LEAD GENERATION TACTICS**

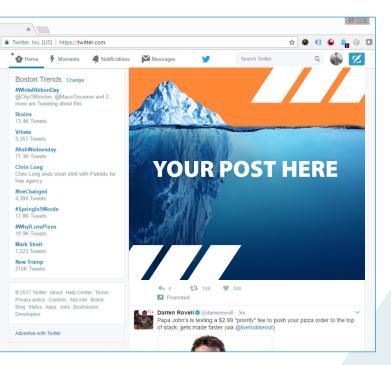
### **Display Ads**



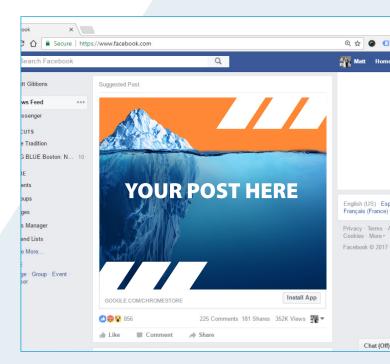
#### **Google Search**



#### Twitter



#### Facebook





# LEAD GENERATION TACTICS

## **Email Newsletter Sponsorship**













Display problems? View this newsletter in your browser.

#### URATED

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#### invisible cyber enemy lurking in the future

Surveillance is a passive cyber-threat. It does not block computers or alter the software. It is just lurking in the shadows, taking note of every single action cyber-users perform. According to a MonsterCloud report, mass surveillance is the public enemy number one in 2017. It managed to even surpass ransomware. But let's see what does this mean. Who placed mass ...

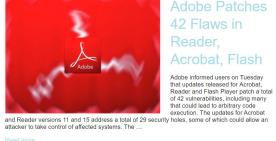


**Your Ad Here** 

#### 'Molecular' Cybersecurity Vs. Information Cybersecurity







# **Adobe Patches** Acrobat, Flash

Adobe informed users on Tuesday

77

**Your Ad Here** 

**Multiple XSS** and Missing **Authorization** 



SAP on Tuesday released its first set of monthly security patches for 2017, which addresses numerous Cross-Site Scripting (XSS) and Missing Authorization Check issues across its products The enterprise software giant included 18 Patch Day Security Notes in the January set of security patches, one of which was rated Hot News with a CVSS score of 9.8. SAP also addressed ...



# THANK YOU!

# **CONTACT US**

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